

Press Release

1st July, 2016

Spigraph Network chosen as preferred distributor in the UK, France and Germany for Lexmark Silver Partners

Proven success in working together paves the way for Spigraph Network to take on leading role supporting Lexmark's Silver Partner community in Europe

Saint-Quentin-Fallavier, France, 1st July 2016 : – [Spigraph Group](http://www.spigraph.com), the leading provider of information capture and processing solutions in EMEA (Europe, Middle East and Africa) is pleased to announce that from July 1, 2016, Spigraph Network will become a Lexmark authorised and preferred distributor in the United Kingdom, Germany and France, and will manage Lexmark's Silver Partner requirements for a portfolio of Lexmark products, including Kofax Capture™, Kofax Transformation Modules™ (KTM), and Kofax TotalAgility® (KTA).

Spigraph Network's prior investment and focus in supporting Lexmark (previously Kofax) has positioned the company to provide a level of service that Lexmark's partners expect and require. Spigraph Network resources available to the Silver Partner community will include Reseller Sales Enablement, Lead Generation & Marketing Support, Pre-Sales Consulting, Solution Design and Licensing, Project Management & Delivery, and Training & Consultancy Services.

"Spigraph Network's strong commitment to Kofax, and now Lexmark, has led to great success across Europe," said Joseph Rayfield, Senior Vice President, Channel Sales, Lexmark Enterprise Software. "Our companies will continue to work together closely to offer the most up-to-date training and enablement resources necessary to ensure a high level of sales, presales, and operational support for our Silver Partner community."

"These changes are intended to provide Lexmark's Silver partners in the UK, Germany and France with an increased level of service, and to help them to grow their business with Lexmark's solutions," said Peter de Boer, Senior Vice President, Spigraph Network EMEA. "We have a dedicated team of highly experienced solution sales, pre-sales consultants and professional services experts with years of experience in selling Lexmark solutions to support Lexmark Silver Partners with their client projects across virtually any industry."

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For additional information about Spigraph's Lexmark Silver Partner Program, please go to: www.spigraph.com/en/Software/Catalogue-Logiciels/Software/Kofax-Silver-Partner-Program

About Spigraph

Spigraph is the leading EMEA provider of information capture and processing solutions, helping organisations of all sizes to automate business processes and to generate operational efficiencies through digital transformation. In addition to its portfolio of document scanners from the world's leading manufacturers, Spigraph provides its growing customer base with tailored solutions for invoice processing, customer engagement, mailroom automation, mobile and web capture and many more. Spigraph services include consulting, implementation, maintenance and support to help organisations to achieve the highest possible level of process automation with a rapid return on investment. Headquartered in St-Quentin-Fallavier, France, and with sales and service organisations across 20 countries in Europe, the Middle East and Africa, Spigraph serves more than 6,000 authorised partners and 40,000 customers in over 40 countries.

Learn more about the value of document capture for your organisation by contacting us at www.spigraph.com

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